

# WOMEN'S SECTION, AMERICAN PHARMACEUTICAL ASSOCIATION.\*

PROCEEDINGS OF THE THIRD ANNUAL CONVENTION HELD IN  
SAN FRANCISCO, CALIFORNIA, AUGUST, 1915.

The first session was held at Tait's Café, San Francisco, Calif., Tuesday, August 10, at 2 o'clock P.M.

The meeting was called to order by the president, Mrs. John Culley, of Ogden, Utah.

Mrs. Richard Reese, of San Francisco, opened the program with several vocal selections.

Prayer was offered by the Rev. F. W. Clampett.

The address of welcome from the San Francisco hostesses was delivered by Mrs. H. L. Harris, who said:

In behalf of the San Francisco Ladies' Auxiliary of the California Pharmaceutical Association, I bring you greetings of welcome. We are delighted to have you with us to-day to participate in our pleasure, and hope that every hour spent in our midst will prove one of greatest pleasure to you all; and when the time arrives for your return home, be it in the far East, the North, or the South, may you carry home with you pleasant memories of your visit to California, San Francisco, and the many friends you have met here. Again I wish you a cordial welcome.

Mrs. H. M. Whelpley, of St. Louis, responded to these greetings as follows:

In the first place I wish to express my appreciation of the honor conferred in calling upon me to respond to this address of welcome. When I see your kind faces and realize the hearty welcome and the warmth and interest that I know is meant, I have scarcely fortitude enough to thank you for your words of greeting.

Your Golden Gate stands ever open, bidding the stranger to enter, with no St. Peter to demand a passport, and in addition you send your charming women to welcome us.

For the third time in the history of the American Pharmaceutical Association we are meeting in your state, the second in size in the Union; for the second time in San Francisco. To have the privilege of coming to this beautiful city, where there is so much to please us and so much to enjoy, would alone be sufficient, but to have added to this the warm welcome which we know is meant, and which we realize comes from the speaker's heart, makes the pleasure doubly great and all the more to be enjoyed.

San Francisco is at the edge of an empire of magnificent distances. When we consider the difficulties of communication between it and the older civilization of our country, we are not surprised that the San Franciscans are extremely proud of their work.

We who live on the other side of Nature's great barrier—the Rocky Mountains—have come in answer to your friendly call. When we are at home we think and speak of our friends in the North and our friends in the South, but when we join hands and come in one great common carrier, we come as one and feel that we folks in the East have come to visit you folks in the West.

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\* Papers read before the Section, excepting Reports and Addresses, will be printed in succeeding issues of the JOURNAL.

Although a great expanse divides us, we are still one people with the same aim and common thought, and 'tis this intercourse that keeps us one. For "East is east and west is west, and never the twain shall meet," does not apply to our country, the melting-pot of all nations, where we speak a common language and our motto is "Onward and Upward."

We are not here by accident, but because we have been planning for eleven months to come, to be with you and to become better acquainted. Know your neighbor and you will like him. "How endearing is the title of friend, what a charm in the very name of friendship!"

Webster's definition of a friend is "One who entertains for another such sentiments of esteem, respect, and affection that he seeks his society and welfare." That is why we are here: to be with you and to count you among our friends.

I wish to thank you again for opening to us your gate, your doors, and your hearts, and we promise to take advantage of the privileges extended, and, banishing all sorrow, think of the following lines:

Don't worry your souls with trouble, and fret and fume all the day,  
But grasp them and, like air-bubbles, they vanish in mist away.  
Don't burden your heart with sorrow, and see but the darkness ahead,  
But hope for a brighter to-morrow, when the yesterdays all are dead.

Mrs. Fletcher Howard, president of the women's organization of the California State Pharmaceutical Association, brought the greetings from her organization:

I cannot begin to tell you how happy I am to-day. This is the second time that I have had the great privilege of being a factor in bringing this national men's organization to California: six years ago to Los Angeles, where I had the very great pleasure of welcoming the sisters and guests; to-day in San Francisco, the empire city, a city which, destroyed in a day, has almost rebuilt itself, and upon which the whole world looks to-day with wonder, surprise, and appreciation.

All changes, mental, moral, and physical, are preceded by a vision. In this case it was the vision of the Mission Fathers, of the Forty-niners, of those who came by the Horn, or with ox teams and prairie schooners, who saw the possibilities of this golden land, and laid the basis of what we to-day enjoy.

Sixty-three years have been the sessions of the American Pharmaceutical Association chain, and it is with the very greatest happiness that California for the third time welcomes this Association. We hope it will only be six years more before you will come back again to God's country by the golden sea.

In welcome of your coming we have planted poppies on the hillside, made rose hedges on the boulevards, and in Los Angeles you will find palm trees growing on the sidewalks, put there as a greeting for the people of the East, the West, the North, and the South who came to our expositions.

Show me a state which in one year can produce two expositions for the world's enjoyment. First the great San Francisco Panama Exposition, which is the crowning triumph and the celebration of the finishing of the Panama Canal. Then San Diego, that golden city by the sea, has without assistance produced an exposition which in beauty of arrangement is wonderful. I have not seen it myself, but am told that it is something once seen is never forgotten.

We are glad to be able to do so much to welcome you along the line of scenic beauty and education, both of which you will find at these, our two expositions.

Life is a quarry, and in its layers we find what we look for. Happy indeed are those who find in the layers of Life's quarry scenic beauties, friendship, and the memory of travels.

I feel that personally I have very much to be thankful for. This is the length of my American Pharmaceutical Association chain, and the last one is to be added. No amount of money would take from me the memories, the happiness of the enjoyment of the friends I have met in the remote past, and those who from year

to year come to these exposition gatherings when we have expositions and the yearly gatherings of the American Pharmaceutical Association.

Again I repeat, I hope to welcome you back in five or six years to God's country.

Dr. W. C. Alpers, of Cleveland, Ohio, president-elect of the American Pharmaceutical Association, greeted the members of the Women's Section on behalf of the parent organization :

If I should point to any particular moment of this agreeable stay in San Francisco as the most enjoyable, the pleasantest of all, I would say this is the hour, when I have the privilege of addressing you and extending the hearty greetings and good wishes of the American Pharmaceutical Association.

Since my membership in the Association, which this year is twenty-five years old, the idea of forming a Women's Section has been talked about a great many times. I even remember almost twenty-two years ago—probably there are some ladies—no, there are none here that are as old as that—the subject of forming a Women's Section was already talked about in quiet corners, but it was hushed over. However, the desire was there, and the desire grew and grew, and, instead of saying that it *might* be done, it gradually was said it *ought* to be done, and from saying it ought to be done it was said it *shall* be done, and now it is done.

I believe it was one of the happiest thoughts of some members of this Association to form this section. I believe there is no other influence, no other one element of influence that is so powerful, so strong to make our meetings a success as the presence of the ladies. It is well known that the influence of women over men is much stronger than appears on the surface. It is acknowledged all over the world, and I do not speak here of the man who in speaking to one of his friends said, "Look at me. All that I am I owe to my wife." And his friend said, "Well, we won't blame her for it."

I do not mean that kind of influence. I mean that quiet, patient influence for the good that women exercise over men. But if there is any class of men that need this influence and that are more susceptible to it than others, that class is the druggists, and there is a good reason for it.

I do not know if statistics have ever been taken as to how many druggists are successful and how many are not, and why they are successful, but I know if we could bring all the successful druggists in the United States together and ask them why they are successful, ninety percent of them would answer, "I am successful because I have a good wife."

No man in this world needs the influence of a good wife so much as a druggist. It lies in the nature of his business. He is confined more than any other man. He cannot go out at liberty as other people can. He cannot enjoy his evenings as other men can. He has to work when other men go to entertainments, to amusements, to see their friends, and he would break down under that continuous little care—it is not a big care at one time—but it is the continuous bearing down of the little things that work on the druggist's mind. He could not stand it if it was not for the beneficial influence of a good wife, of a happy family, and I know what I talk about. I have been one of them, and I have friends who have unbosomed their hearts to me, and I know that there are many, many druggists' wives who are the best assistants, the only good assistants of the husbands that they have.

After the day's toil and care, after they have done all the work they ought to do, their wives come down quietly back of the prescription counter and help in a patient, loving way, filling powders, rolling pills, and doing different things to help. If the druggist goes out to a troublesome customer, or to an annoying man or woman who makes demands that are out of place, and he meets them with a smile, a few kind words, and smooths things over, it is not his doings; it is the doing of that good woman behind the prescription counter, and her love, her patience, her devotion resound and re-echo from his heart and go over to the customer.

Those are the successful men, those are the successful druggists, and I have always said, and say to-day, that when the druggists come to these meetings and enjoy themselves, they should bring their wives, and any member of our Association who is loyal to the interests of the Association will bring his wife along. He ought to. She is entitled to a vacation as much as he is. She is as entitled to see something of the world as he is.

It helps in our deliberations, it helps in the whole atmosphere around us, to have the women present, and the larger your section will grow and the more influence you will gain, the more it will tend to the benefit of the Association, and these words are particularly true in the state in which we are now.

I was over in Berkeley the other day, visiting a married daughter there, and in the course of conversation she quietly remarked: "Yes, we voted for such a man." That word struck me; it went right to my heart. She did not say "I voted," she did not say "My husband voted," but "We voted." Of course, they voted together, as all men and women do when they are husband and wife, but that "We voted" brought home to me the fact that women vote in this state. I had never thought of that question a great deal. I had, of course, read about the suffrage movement as well as any other man, but I never paid much attention to it. I am firmly convinced that women have as much right to vote as men. Why shouldn't they? They are fully as intelligent; but I never thought much about the question until this little remark brought it home to me.

It is different with us. Men of education, men of refinement do not wish to vote in the eastern states because they meet people there they do not like, that they do not care to associate with, and, rather than do their duty, their repugnance against association with these people keeps them away from the polls.

Here, I see, they have the voting place in the high school, not in the saloon, as in the eastern states. So it is all around, and that whole question appealed to me at once in an entirely different light, and I believe right now I am a suffragist. (Applause.) There is no question about it at all, I can see the beneficial influence, and I believe this influence of the women shows not only, as I said before, in the Association; it shows in the state.

I know the time when people spoke of San Francisco as a place of gamblers, of frauds, of robbers, of murderers. That was in the beginning, when only men came here, when the city was founded, when the first rush for gold, the greed for wealth, brought them here. Now all this has changed. This man brought his mother, the other brought his daughter, and at once the influence of the women was shown. Instead of a place that everybody disliked and loathed, we now have a beautiful city here—not only a beautiful city, but a beautiful state, beautiful beyond all description. I heard so much of California before I came here, my daughter wrote me so much and I read about it, but it is all unequal to the reality, for what I have seen surpasses everything I ever expected to see.

In these words I do not exaggerate. It is the beauty of the country, the beauty of the flowers, the frankness of the men and the women, the size and elegance of your buildings, and, above all, the grandeur of Nature all around, that impresses a man who has any sense, any gift of observation, and it impressed me, and I could not help thinking what an influence California must have had on the men that came here as the first pioneers—rough, coarse men—and this influence has continued in the same way till to-day.

This year hundreds of associations come here, all kinds of associations—scientific, industrial, economic, whatever object they have in view—they come here for their deliberations. Of course, they have, each of them, a specific purpose in view, but they do more than that. Each one helps the other; each one helps the state, each one helps the country, each one helps the world, for every one of these associations, no matter what their ultimate object is, is trying to do something good in some way in their sphere as they see it, and each time the men and women of these associations pick up, you might say, a little brick, and add it and build up their big

temple of enlightenment and civilization and happiness, and so you will help in this work. Be it ever so little that you will contribute to this temple of happiness, I know you will do it, and our Association will do it, and then right from this state we may go over this country and we may go to other countries.

Think what a remarkable difference there is just this year between our beautiful, beloved country and the countries beyond the sea. We are engaged, like these hundreds of other associations, in peaceful work, in work of enlightenment, work of happiness, and over there men and women kill and slaughter each other. It is a terrible thought to have, and it is again the women to whom mankind must turn to remedy this thing. It is women who can recognize and can see better than any one else the power and necessities of a peaceful, good home; and if international peace is ever brought about, it will be accomplished by the wishes, by the deeds, and by the actions of the women of all countries.

Do not deceive yourselves with this beautiful patriotism and devotion to your own country. We see a young man go out to war. We are proud of him, his sister is proud of him. Look at him; his face flushes with courage, with enthusiasm, with inspiration for his country. He wants to be a hero, and we admire him. We cannot help but admire him, and so he goes out. But they do the same in other countries, and the whole trouble is that our thoughts have stopped there. We think only of the beauty of heroism. We do not think this same man whom we admire goes out to kill, that he goes out to slaughter other men who also have mothers, also have sisters, also have their admirers. But a change will come as soon as we realize our mistake in worshipping war, men of war, generals and soldiers, and so we should do all we can to abolish this feeling and to substitute for it a feeling of brotherly love—international brotherly love.

But I have, perhaps, gone too far on this matter. There are so many beautiful things to see in California, there are so many points of interest, so many thoughts that carry us forward involuntarily, that a man does not know where to stop, but I must stop. I will not detain you any longer in your deliberations.

I can only repeat that I bring you the heartiest greetings of the mother Association, the American Pharmaceutical Association. I know that your deliberations will be guided wisely and conducted with great care and thoughtfulness, and I know whatever you do, whatever you decide, you will do it to further the purposes of the American Pharmaceutical Association and pharmacy in general.

The President: I wish to announce as members of the Resolutions Committee, Mrs. Godding, of Boston; Mrs. Pease, of Nebraska; Mrs. Snow, of Chicago; Mrs. Beal, of Illinois, and Mrs. Alpers, of Cleveland.

Mrs. Whelpley, second vice-president, occupied the chair while the President read her address.

#### PRESIDENT'S MESSAGE.

*Madam Chairman and Ladies:*

It gives me pleasure to greet you at this, The Third Annual Meeting of the Women's Section of the American Pharmaceutical Association.

I deem it a privilege to visit the city of the Golden Gate, with its beautiful harbor, and at this time the Panama-Pacific Exposition, a monument to the courage of a great state. From past experience, I assure you that if you partake of the genuine good spirit of these California people it will indeed be a joyous time for every one. The proverbial hospitality of the South is no more pronounced than in this state of the Golden West.

We have gathered from far and near to discuss the problems and experiences of women interested in pharmacy. No field seems to offer greater opportunity right now than this one. Particularly in the cities in the demand for women as pharmacists, as clerks, in the hospitals and as managers of stores, we are finding our way. As wives of pharmacists, our responsibilities are not lessened, because the good American wife shares her husband's in-

terests to the extent that an intelligent companionship helps solve many serious problems. A mere discussion of business ideals with a sympathetic wife cannot but help the tired business man over some hard places.

The object of this Section, as defined by our Constitution, is to emphasize the right and capability of women to engage in all pharmaceutical pursuits, to unite the women members of the American Pharmaceutical Association and the women of the families of the American Pharmaceutical Association, and to cooperate in the promotion of the general progress of pharmacy. In a plan so far reaching there will always be new fields to conquer.

We hope these sessions will bring forth many interesting things that will help us in our life-work, whether as pharmacists or the wives of pharmacists.

For the serious consideration of the Section, I would recommend that as women we become interested in pharmacy as taught in our schools, to know if the home instruction will help the boys and girls begin aright; also the university courses. Shorter hours should be of supreme importance to women—first, because the excessive number of hours our boys must work is sapping their vitality and injuring their health, sometimes permanently. Is it not a mother's concern? And then as wives we spend too much of our lives alone: few other professions demand such sacrifices. Let us hope for a time when the home of a pharmacist may have as much time for companionship as any profession.

To the membership committee I would suggest that a campaign be carried on in districts, each member of the committee have a certain number of states to look after, and thereby become acquainted, during the year, with all the women who should become members of the Section. Also they might interest some pharmacists in becoming members of the American Pharmaceutical Association.

For the benefit of incoming officers, some definite plan of work might be formulated, during the year, so that as the Section passes into new hands there will be no time lost in correspondence, but the work begin with the year.

I am deeply conscious of the honor bestowed upon me by this Section in making me your president, and I wish to express my sincere appreciation to those who imposed their confidence in me.

If I have failed to further the work, I assure you it has not been for want of sincere desire, but rather because of my short experience and acquaintance in the Section.

I especially wish to thank our faithful Secretary for her untiring efforts, also the Executive Committee for the splendid program it has provided for this meeting, the chairmen and members of all committees, who have shown a sincere interest in the work.

As I retire from the chair I hope to become an active member of the Women's Section, that I may continue the acquaintance of the women who made it a reality and thereby continue in the forward movement of the American Pharmaceutical Association.

ELIZABETH H. CULLEY, *President.*

The President's address was accepted and referred.

The President: We will now listen to the Secretary's report.

#### REPORT OF THE SECRETARY OF THE WOMEN'S SECTION.

Your Secretary regrets to submit practically no report for the past year beyond such correspondence as was necessary. Circumstances which could not be controlled prevented the accomplishment of plans outlined immediately following the Detroit convention.

However, as your Secretary has been continually in touch with the work since the organization of the Section in 1912, she trusts she will be pardoned the liberty of making a few suggestions and plans for the future which involve the work of other offices and committees not concerned in the Secretary's duties.

In the course of the work we find that members appointed to committees would be willing to work if they had the remotest idea of what was expected of them. In the past none of us have had any very clear-cut ideas as to what work should be undertaken by committees, and I believe the wise thing to do at this time is to discuss plans for the next year's work, and the suggestions which follow are merely suggestions for discussion.

The Women's Section has served its probationary period and must now show actual results.

While the work of the past year does not show up well on paper, nor is it in any way up to the expectation of the officers, I think we need not feel discouraged. There must be a time for growth, and I believe that we are making a constant internal growth; in fact, there are many evidences of it.

One of the difficulties encountered in our work was that too few women had identified themselves with the Section who could be assigned to duty, making the work of each committee of too broad a scope and too heavy for its members. Since our success depends on interesting a large number of women, the enlargement of committees would increase the number interested, broaden our territory, and divide the burden of committee work. Most of our women are so situated that this arrangement would appeal to them, but the parcelling out of a large amount of work and supervising of it is quite a task, and I believe each committee should have a chairman who should supervise only.

The Constitution sufficiently defines the duties of the officers, except perhaps the Treasurer and the Historian. So far our Treasurer has had absolutely nothing to "treasure," but it is to be hoped that the present meeting will devise some means for raising funds, and a few ideas are submitted under another head.

The work of a Historian in such an organization as this almost demands the help of a committee, and your Secretary suggests that it be understood that the Historian is to have a committee for a year or two, either appointed by the President or of her own selection. Anything the Historian might accomplish now perhaps would not be of much value in promoting our work, but in the years to come it will be an interesting study and of great comfort to us to know just what has preceded our efforts to elevate the status of women in pharmacy and the ups and downs encountered after our organization was formed. Also, these things would add to our prestige if we ever accomplish the room at the proposed American Pharmaceutical Association headquarters. We were told by American Pharmaceutical Association speakers at our initial meeting not to overlook the history of women, and the past will reveal some heroic efforts on the part of non-professional women who have, unaided, reared a family and a successful business on the ruin of a retail drug store. Your Secretary is preserving a number of papers and records to be turned over to the Historian, and also the photographs of the women members. The American Pharmaceutical Association has a photograph album of all its famous men in pharmacy, and we should make a like record.

*Membership Committee.*—This is the most important of our Section committees, for it is the link connecting us with the American Pharmaceutical Association. Last year we made the mistake of electing five members to this committee, while the Constitution provides for four elective members. Experience has shown—and I believe all workers on this committee will agree—that the committee is too small to properly cover the whole of the United States. I also believe that this should be an appointive committee rather than elective, so that more deliberation may be given to the selection of its members and also to secure the consent of its members to use their names on this committee. Otherwise we are handicapped because the members are not able to give any time to the work. I would therefore propose the following amendment to the Constitution:

Section 4, Article I, paragraph 4: "The Membership Committee shall consist of eleven members of the Section, composed of a supervisory chairman and ten active workers, who shall be appointed by the President."

The thought also comes that this committee might better serve its purpose if the retiring President made the appointment, since she would be more in touch with the members than the incoming officer.

As to plans for the committee, I would suggest dividing the country into ten divisions, giving each working member five states as her territory. With the assistance of the supervisory chairman, the records in the Secretary's office, and the work already done, this would not be an unwieldy territory for any one person. We need not confine our efforts to women pharmacists alone.

*Divisions.*

I.	II.	III.	IV.
Maine, New Hampshire, Vermont, Massachusetts, New York.	Connecticut, Rhode Island, Pennsylvania, New Jersey, Delaware.	Maryland, Virginia, West Virginia, District of Columbia, North Carolina.	South Carolina, Tennessee, Georgia, Alabama, Florida.
V.	VI.*	VII.	VIII.
Mississippi, Louisiana, Arkansas, Texas, New Mexico.	Kentucky, Ohio, Indiana, Michigan.	Illinois, Wisconsin, Missouri, Iowa, Minnesota.	Kansas, Nebraska, South Dakota, North Dakota, Oklahoma.
	IX.	X.	
	Colorado, Wyoming, Montana, Idaho, Utah.	Arizona, Nevada, California, Oregon, Washington.	

\*Omitting Indian Territory leaves one division short, which was placed in a thickly-populated district.

The literature used by the committee should be prepared by the chairman in coöperation with the chairman of the General Membership Committee of the American Pharmaceutical Association, in order that all circular matter may be uniform, and special letters referring to our Section should be submitted to him for approval.

It may be surprising to some of our members to learn that we have in our files between 500 and 600 names of women pharmacists only a small proportion of whom are members of the American Pharmaceutical Association. In addition, the membership of the American Pharmaceutical Association must represent at least 2000 women who are eligible to membership in our Section. It is evident that we have plenty of material to work on.

Mrs. Fennell, of Cincinnati, reports the names of all the wives of the local A. Ph. A. Branch members there, all of whom wish to be enrolled in the Section. This is an idea for all of us to work up.

*Press Committee.*—In this committee we have a powerful agent for spreading the American Pharmaceutical Association gospel, and with the material at hand we should keep up a breezy news regarding American Pharmaceutical Association affairs throughout the twelve months in the year in every possible publication.

Some time ago your Secretary, in studying over this press work, made a crude outline which may serve now as a nucleus on which to build the plan for next year's work. Under each locality is found the material to work on and the publicity medium for using it. The same division of territory might be used as suggested for the Membership Committee, and here I would also suggest a large committee. The popular magazines and the Sunday papers are suggested because of an idea given in a paper read before the Section last year that we should write fiction portraying the pharmacist as he is—a public benefactor—rather than the untruthful and grotesque pictures drawn of him by the average fiction-writer. As an example, the ridiculous article in Pearson's last winter and a more recent article in the Saturday Evening Post on the subject of chain stores are cited. Some of our women who are gifted in a literary way could easily write as good fiction as the magazines publish today; interesting articles illustrated with a kodak picture will be accepted by almost any of the magazines; allied trade papers will also accept such matter; our drug journals will publish similar matter and are glad to have news of the work we are undertaking, and the A. Ph. A. JOURNAL, I am sure, will give us all the space we want. Each member, whether a committee member or not, should use every opportunity to get items in their local papers, their club papers, etc., for all publicity, even though it may seem irrelevant, will have its good effect.



*Plan for Publicity Work of the Women's Section.*

Local and county.	State.	National.
Local retail druggists Local drug associations Colleges A. Ph. A. Branches Hospitals Wholesalers Travellers County branch of state association	Women's Auxiliary Travellers' Auxiliary Wholesale druggists Colleges	National pharmaceutical organizations Faculties Boards Hospitals Government service
MEDIUM.	MEDIUM.	MEDIUM.
Daily, weekly, and Sunday newspapers, especially Women's Department Federated Club Bulletin Meetings of all pharmaceutical organizations	Official organ of state association Travellers' Bulletin Wholesaler's house organ College paper Drug journal Allied trade journals	Popular magazines Sunday magazine section of newspapers Drug journals Allied trade papers JOURNAL OF THE A. PH. A.

District chairman to supervise all activities, local, state, and national.

Special work in convention city to work up next convention, supply pictures, articles, etc., to district chairmen.

Seek work in connection with local women's clubs on welfare work.

Medical school inspection, sanitation, etc.

*Outlook Committee.*—What do we want to do next year?

We should keep in mind such objects as: Aid to women pharmacists. Aid to the retailer through improved store conditions, such as hours, trade customs, cut rates, etc. Encourage women students in pharmacy. Investigate education of women students wishing to take up the study of pharmacy. Real success cannot come without the proper preliminary training, and we should not encourage them to make this mistake. Coöperation with women's clubs. Should we aim for ultimate affiliation with the National Federation of Women's Clubs?

The Secretary has sent out a *Questionnaire* to women now engaged in pharmacy which should bring much information which would be valuable material for this committee.

No doubt the chairman of the Outlook Committee will have some valuable suggestions for the coming year, but whatever we undertake, the committee will be handicapped without funds, and it is hoped that some plans will be made for securing the necessary funds. A letter was sent to some few of the officers for approval from the Secretary's office, but was not sent out generally to the membership because it was thought best to wait the discussion at the meeting. This letter was as follows, but should be changed in the fourth paragraph to meet a year's work instead of a few weeks preceding the annual meeting, for which the letter was prepared.

A PLAN TO RAISE FUNDS FOR THE WOMEN'S SECTION.

Our Constitution, among other objects, names these two: "To unite the women employed in pharmaceutical pursuits for mutual encouragement and assistance," and "to coöperate in the promotion of the general progress of pharmacy and the American Pharmaceutical Association."

The Women's Section is now sufficiently well established to take up a definite line of work and show results. The two objects quoted above have been selected because they seem more important now and something may be accomplished along these lines in the immediate future.

Ever since the Section was established the question of funds has been discussed to some extent, but no definite action has been taken. The reason for this has probably been due to the fact that a young organization of national scope finds it very hard to raise funds except by assessment of the whole membership, and this is hardly possible in the Women's Section for various reasons.

The American Pharmaceutical Association allows a commission of \$1 each on new memberships secured by local branches, and our Section has this same privilege. If we would secure 50 new members between now and the August convention, we would have a fund of \$50 toward carrying out the first object mentioned above, while at the same time carrying out the second.

The three following objects for the work of our Section have been suggested to your Secretary: (1) The establishment of a scholarship for women pharmacists in some college; (2) the equipment of a room in the proposed A. Ph. A. building; (3) awarding of prize A. Ph. A. memberships to women graduates in pharmacy for proficiency in some branch.

These objects are all worthy our efforts, but the first two seem out of the question just now; we could not raise a sufficient sum of money to endow a scholarship in less than a number of years, and the A. Ph. A. building is as yet only a project. We can, however, out of a sum of \$50 to be earned as mentioned above, award ten prize memberships to women graduates. This would also be turning the fund back again to the Association.

If this plan is adopted, all applications secured should be sent direct to the Secretary or some other officer for record before being turned over to the Association. Please let us have other suggestions at once. In the meantime the Membership Committee will claim the \$1 on all applications secured.

*Will you not agree to get one or two members for the American Pharmaceutical Association at once to help out the Section work?*

Kindly advise the Secretary at once of your approval or disapproval of the above suggestion, as we should have a majority favorable to the plan before going ahead.

The following information is desired by the Women's Section of the American Pharmaceutical Association to complete its records of the women pharmacists of the United States and to enable it to work toward better conditions for women pharmacists.

Will you not kindly cooperate with us to the extent of filling out the blank below and returning to the Secretary?

Name .....

Business address .....

Home address .....

College Degree .....From what college .....

If no degree, what college training .....

What preliminary education .....

Registered .....Registered Assistant .....

What experience in drug store .....

Labor laws of your state. Do they interfere with your securing employment on the same basis as men pharmacists?

How do salaries in your section compare with those paid to men for the same work? To what do you attribute the difference?

Do you meet with any difficulties in your work that a man would not encounter?

Hospital pharmacy. Does your state law require that hospitals employ registered pharmacists? To what extent is the law enforced?

How can the Women's Section be of service to you in changing working conditions?

Remarks .....Please make suggestions freely.

In correspondence with the A. Ph. A. officers we are cautioned that if we adopt the plan of asking for this \$1 on each membership we must be careful not to conflict with the local branches.

*Hospital Committee.*—The work of this committee is more or less technical, and I would suggest that the present committee be retained another year. They have been quite active, considering the short time they have had to work, and have made up a framework on which they could perhaps build more successfully than a new committee, which would have to start all over again. Also, the committee is rather well distributed as to territory.

The President may see fit to appoint still further committees to supplement the work

of our present ones, and your Secretary would favor any committees which would increase the number of women in actual contact with the Section.

Another matter to be brought to your attention is the evident misunderstanding by many of the relation between our Section and state associations or their women's auxiliaries. We must not forget that we cannot accept the services of women who do not have an A. Ph. A. member in the family, but wherever we find women willing to coöperate with us we should attach them to us by securing the needed membership to make their assistance legal.

I would suggest that all the members present at the meeting be asked to sign a pledge to devote some little time and thought to the work of the Section during the next year, and some means might be devised to find out each woman's special fitness for certain work. I have met so many women who tell me that they are so thoroughly domestic that they could not do anything to help us, and yet they show by this very statement that they would help if they had some specific task assigned them, but the committees are not personally acquainted with them and do not know where they would fit in best.

I am more pleased than I can express at the earnestness growing up among our workers. It is encouraging to those of us who have had to bear the trials of organization, and it speaks more than any other one thing for the ultimate success of the Section.

Finally your Secretary regrets that she will not be present at the meeting, but will be with you in spirit, wishing you a pleasant and profitable meeting.

ANNA G. BAGLEY, *Secretary.*

The President: Will you accept the reports of committees as a whole, or will you discuss and accept them one at a time? What is the pleasure of the assembly?

Mrs. Whelpley: I move we adopt them as a whole.

The President: It is moved we adopt them as a whole.

(The motion was put and carried.)

The President: I will now call for the Report of the Executive Committee.

#### REPORT OF THE EXECUTIVE COMMITTEE.

The Executive Committee has little to report—not because nothing has been done, but because the work is not of a nature that lends itself to much comment. No special business has been brought to our attention, and the work has been confined almost entirely to planning this program.

I wish to express my appreciation to all who have in any way assisted, particularly to the officers of the Section and those having a part in the program. But for them this committee would have little to show for its labor. I have only commendation for those who have some other part in the program. The fact that you have done so indicates your interest. Those who are here in attendance at this meeting, by that very fact are giving ample proof of their interest. If what I am about to say seems unduly severe, be assured it does not apply to either of these classes. If I make any criticism, I should like it to be constructive, not destructive.

It is evident to me that there must be more interest if this Section is to realize in any large measure the hopes and ideals of its originators. In the one matter of obtaining papers for the program, the indifference shown was surprising. Requests were rarely refused, but often ignored, and we all know open opposition is easier to contend with than indifference. It is impossible to say where the fault lies, but it may be the personnel of your Executive Committee. If so, I am sure the members would gladly retire. Do not the women of the American Pharmaceutical Association want this Section? There can be no doubt that wives of druggists are deeply interested in the profession. This Section was provided for them, and it is hard to believe that they do not want it. Is it the form of the organization? That seemed to be settled last year to the satisfaction of all. Is it the presence of the women druggists? They have been pleased to coöperate, but they may participate in the work of the other sections, while the non-professional women are limited to this. This is preëminently their section. Whatever the reason, the condition exists, and something must be done to remedy it. The members of the Executive Committee would welcome any information as to the cause or suggestions as to possible treatment.

Respectfully submitted,

ZADA M. COOPER.

The President then called for a paper by Mrs. Timmons, of Valparaiso, Ind., on "The Pharmacist and Public Health." The reading of this paper was followed by the committee reports, which were read in the order named: Hospital Committee, Miss Bertha Ott, chairman; Outlook Committee, Mrs. E. A. Ruddiman, chairman; Press Committee, Mrs. Timmons, chairman; Membership Committee, Mrs. Gray, chairman.

#### REPORT OF COMMITTEE ON HOSPITALS.

This committee wishes to express its appreciation for the honor and privilege granted women pharmacists active in hospitals to become a factor in the Women's Section, and, through same, established in the great and eminent American Pharmaceutical Association.

This committee having been but recently appointed, we wish to state a few objects in our plans, to be carried out when time and circumstances will permit.

1. To encourage every woman pharmacist engaged in institutional pharmacy to become a member of the Women's Section of the American Pharmaceutical Association; also take active part in the work of the branches of this Association in their respective cities.

2. With the aid of these members, give our hearty support to that part mentioned in our Constitution under Section I and Article 2, which is to labor for the improvement of legislation regulating the registration as pharmacists of women employed in the practice of pharmacy in hospitals and similar institutions.

3. To work out a satisfactory system by which the hospital pharmacist can keep a record of narcotic drugs.

4. Method of fumigation that will be most effective. Stock mixtures—what medicines should be allowed in the ward drug closets. General economy in manufacturing and convincing the hospital management that to do the manufacturing is economical, even though it necessitates a bit of apparatus.

5. Later this committee may be able to support an employment bureau, aiding those pharmacists who wish to exchange positions in institutions, or pharmacy graduates who wish to enter same.

We are happy to know that Providence put this motive of consideration for their sister pharmacists in institutional pharmacy into the hearts and minds of the women who organized the Women's Section of the American Pharmaceutical Association. This organization being a national body offers us great opportunities, which no other organization can give, and many an isolated worker in this great field of hospital pharmacy will gladly take hold of this privilege and help raise its standard to the best in the land.

BERTHA OTT.

#### REPORT OF THE OUTLOOK COMMITTEE.

When appointed chairman of the Outlook Committee, I had not a very clear idea of the duties of the committee, but found we were to suggest new lines of work for the Section in order to make it more efficient. Following out this idea, I wrote to the different members of the committee and asked for suggestions. Some have responded.

One suggestion is that the Women's Section emphasize and encourage the use of American-made goods. This is right in line with the trend of business thought of the whole country at present.

Another line of work would be to take up the subject of shorter hours for druggists, with the purpose of educating the public to demand a decrease in the number of hours of work daily and partial closing on Sunday. To accomplish this a central committee of the Women's Section should be appointed whose duty it shall be to prepare articles on this subject for publication in the trade journals, magazines, and daily papers throughout the country. This committee could use material from any source and should cooperate with the Women's Sections of the state associations and the other national organizations. The articles thus prepared should be sent to the different sections of the country for dissemination by the local members.

Included in this report are the recommendations of Mrs. Hampton Ray Kenaston, a member of the committee, which are enclosed.

I hope that these suggestions may be of some use to the Section and that you will have a very successful meeting.

MRS. E. A. RUDDIMAN, Chairman.

Mrs. H. R. Kenaston: To be appointed as one of the members of the Outlook Committee of this distinguished body is a rare privilege, and I wish to assure the ladies who requested this service from me that I regard this appointment as an honor that any one should be proud to accept.

As a result of careful consideration, I wish to offer the following for your consideration, with the full assurance that only that which is for the greatest benefit will become effective as a portion of the deliberations of the session:

#### *Recommendations.*

1. The *Committee on Botany and Medicinal Plants* shall be appointed by the President of the Women's Section, American Pharmaceutical Association, as follows: One member to be appointed for five years, one for four, three, two, and one year respectively, each vacancy occurring by expiration of term to be filled by a new appointment for five years. The committee shall elect its own chairman annually. It shall prepare a compilation of current topics in botany, with special reference to medicinal and economic botany as pertains to their connection with the conduct of the profession of pharmacy.

2. The President of the Women's Section, American Pharmaceutical Association, shall appoint annually a *Committee on Educational Work*, consisting of one member from each state represented in the Women's Section, American Pharmaceutical Association, whose duty it shall be to interest the student body of the high schools, universities, and other institutions of learning that include young women, to engage in the study of pharmacy, and endeavor to present to the young women the comparative advantages of engaging in the profession of pharmacy at the period of their lives when they would be deciding upon their life-work.

#### REPORT OF PRESS COMMITTEE.

The following report of the Press Committee is respectfully submitted. Each member of the committee was asked to send an article outlining the purpose and work of the Women's Section of the American Pharmaceutical Association, to the drug journal nearest her. These were to appear in the July issue. The chairman, being nearest to Chicago, took it upon herself to get a notice in the *Western Druggist* of that city.

An announcement of our Section was made at the Indiana State Pharmaceutical Association, and an invitation extended urging the women to attend our sessions at San Francisco.

A splendid article by our Secretary appeared in the April number of the *Era*; also notices in the *A. Ph. A. JOURNAL* sent in by the same worker.

CECELIA TIMMONS, Chairman.

#### REPORT OF MEMBERSHIP COMMITTEE.

The members of my committee were duly notified of their appointment and assistance offered to help them in any way that could be done.

One member of the committee responded, assuring me of her active interest in the work and adopting the plan of sending to each druggist in the Twin Cities of Illinois a personal letter with the "Why" circular enclosed along with a membership blank, and then, a little later, of calling upon each druggist in person and asking him to join the Association.

From District No. 5, comprising the states of Kansas, Missouri, Nebraska, Iowa, South Dakota, North Dakota, and Minnesota, Chairman Zada May Cooper reports that from the latest reports of each state lists of names of women druggists were compiled and an effort made to get a woman druggist in each state to act as chairman. Two acceptances were re-

ceived—Mrs. Hampton Ray Kenaston, of Bonesteel, South Dakota, and Mrs. Minnie M. Whitney, of Kansas City. Mrs. Kenaston has done efficient service, writing personal letters to all those actively engaged in pharmacy, and securing one new member—Mrs. Janie A. Hagerty, of Avon, South Dakota.

Mrs. Whitney was furnished a list of names of women pharmacists in the state of Missouri, but at this writing no report has been made, but I am sure that she has done excellent work in interesting the young women pharmacists in the Association. The one woman pharmacist in Minnesota could not serve, the one in Nebraska made no reply, and the woman pharmacist in Kansas did not respond. The chairman wrote forty personal letters to the Minnesota women, ten to North Dakota women pharmacists, and eight to women in South Dakota. To most of these copies of the proceedings of the Women's Section were sent, either of the Nashville or the Detroit meeting, or both. Sample copies of the JOURNAL went to the women in the Dakotas also—but not a single response from any of these was received. Nothing has been done in Nebraska or Kansas. The state of Iowa was pretty well covered last year, and hence no general effort was made this year in Iowa, my work being limited to those few people that I met, whom I had not approached before.

The number of women registered as pharmacists in North Dakota is fifteen and South Dakota has fifteen full registered and ten registered assistants.

District No. 3, comprising the states of Ohio, Indiana, Kentucky, Illinois, Michigan, and Wisconsin, reports:

The greatest part of my effort was put into the state of Wisconsin. From a list of sixty women pharmacists in this state the names of fifty were selected to be addressed. To twenty-five of these known to be actively engaged in the drug business, personal letters giving, chiefly, the objects of the Women's Section, were sent, also an application blank and a folder, "Why Every Pharmacist Should Become a Member of the American Pharmaceutical Association." This little folder briefly stated the objects of the American Pharmaceutical Association, the benefits to be derived from association with the American Pharmaceutical Association, a description of the official organ—the JOURNAL OF THE A. PH. A.—and the favorable comments of the several allied associations.

To nineteen other women pharmacists in Wisconsin went a copy of the proceedings of the Women's Section of either the Nashville or the Detroit meeting and a brief note as to my object in sending them the proceedings, and to twelve other women were sent the "Why Every Pharmacist Should Become a Member of the American Pharmaceutical Association" circular, with my name and address as one of the Membership Committee. Thirty-two were mailed to as many women pharmacists in the state of Kentucky; six to the women in Indiana, six to Illinois, two into Ohio, and two to women located in the State of Missouri.

Owing to insufficient address, nine pieces of mail were returned: these were re-addressed to the women pharmacists in Illinois. Replies were received from three women, regretting their inability to become members, but hoping to take membership at some future time.

One membership was received, that of Miss Lilian Vorsanger, 2354 Milwaukee Avenue, Chicago.

An acquaintance, a travelling saleswoman, kindly consented to call the attention of the women pharmacists whom she meets in the course of her travels to the objects of the American Pharmaceutical Association as she had opportunity, thus giving the personal element, that counts for the most in this line of effort.

Since our last meeting a list of names and addresses of 263 women pharmacists has been compiled from personal items in the drug journals, the druggists' directories, and from various other sources. This list has been filed with the Secretary for future use.

During the month of April, 1915, a thorough canvass was made for women pharmacists in the state of Illinois by the Membership Committee of the Women's Pharmaceutical Association of Chicago. The result of the canvass shows that there are 110 registered women pharmacists, 30 registered assistants, and 48 registered apprentices in the state of Illinois. These data are available for our files. It also shows the willingness of the local women's associations to coöperate in the work of the American Pharmaceutical Association and the Women's Section.

Respectfully submitted,

M. M. GRAY, *Chairman.*

The following letters were sent to Mrs. Gray after she had forwarded her report to the Secretary:

611 INDIANA AVENUE, URBANA, ILL., July 25, 1915.

*My Dear Mrs. Gray:*

As the time is approaching for the San Francisco meeting, I know that I must send in my report, even if it is a *blank*. I can't tell you how much I regret this, but what can one do to change the set opinions of so-called pharmacists who "see no earthly reason why" they should join the American Pharmaceutical Association, and have not sufficient interest in the matter to treat a solicitor with more than scant politeness when trying to *give them some reasons?*

I have used my ammunition (A. Ph. A. Membership Committee Stationery) faithfully, and, in the case of our local druggists of the Twin Cities, I not only wrote them, and sent the "Why" circular and an application blank, but called on them personally, only to receive a rebuff in every case but one; the one giving as his plea for declining to join the Association at this time that he "could not spare the \$5."

The first proprietor of a drug store upon whom I called said he had not seen any letter from our office; "Possibly it was somewhere in the accumulation of stuff not yet looked over," etc. I also inquired as to the fate of various articles of printed matter which we had distributed within the past few months (reprints of various addresses made by Dr. Beal at the I. P. A., at the New Orleans meeting of the A. C. S., etc.), but none of these had been noted by the gentleman, and had presumably found a resting place in the waste-basket.

At another place the proprietor said he "had no prescription business any more, that he sold but little except 'patent medicines,' and that he felt guilty for accepting the people's money for such *slop*"; "that he was not a member of the Illinois State Association, and never expected to be; was in the business because his father was before him, and the sooner he got out of it the better."

Still another is a member of the "United Drug Company's" organization and attends the semi-annual meetings, where, he says, "they do a lot of business and don't spend the time in sight-seeing, side-trips, etc., as the A. Ph. A. members do." Saw no reason whatever for giving out his good money for membership in the latter. And so on to the end of a very tedious round of calls which, I am free to confess, left me rather in a disgusted state of mind as regards our local druggists, who, as one of them said plainly, "are after the dollars," and don't care for the professional side of the business, which brings them no money.

Will give only one more instance of the ignorance and narrow-mindedness with which we must contend in this membership campaign. A pharmacist who has been in business *thirty years* asked me "*Why the American Pharmaceutical Association did not pass laws to prevent dispensing by the doctors, and also why they did not prevent the big manufacturing houses from taking over all the compounding which properly belongs to the pharmacist.*" As if the American Pharmaceutical Association *could* pass laws! I tried to show him that the Association is not a law-making body, but that it has a powerful influence with the national law-making bodies, and that it is his duty as a professional man to become a member of the American Pharmaceutical Association and contribute his quota of dues and influence to secure the right sort of legislation touching pharmacy.

Again regretting that I must send you such a report as this, and trusting that other members of the committee have been able to make a better showing, I am,

Sincerely yours,

MARY L. CREIGHTON.

MISS ANNA G. BAGLEY,  
Columbus, Ohio.

CINCINNATI, Ohio, July 25, 1915.

Dear Miss Bagley:

As a member of the Membership Committee of the Women's Section of the American Pharmaceutical Association, I report the work done by me during the past few months. I have given out all of the literature sent me by the chairman, Mrs. Gray, and have talked American Pharmaceutical Association on every occasion. I enclose a list of the names of

wives of members of Cincinnati Branch of the American Pharmaceutical Association to whom I have talked for the Women's Section. I found a number who did not know there was a Women's Section, but am glad to say that the majority of them were well posted on A. Ph. A. matters, being able to read the monthly publication of the Association. All these ladies wish to be enrolled as members of the Women's Section.

Miss Leichtenfeld, Miss Stier, and Mrs. DeGardner (*née* Kleinknecht), all graduates of the Cincinnati College of Pharmacy, have made application for membership through the local Branch; a few have promised to become members in the fall, and a number expressed a desire to attend a meeting of the Section to know more about the work before becoming members. All these are college graduates, engaged in business, and will be a great addition to the Women's Section. Some of the women thought there might be a possibility of forming branches in the women's organization similar to those of the men's organization.

I am sorry lack of time prevented my being more active in this very good work. My best wishes are for a very enthusiastic convention and future success of both the American Pharmaceutical Association and the Women's Section of the American Pharmaceutical Association.

MRS. C. FENNEL.

The President: That finishes the reports. There are some recommendations in the Secretary's report. Shall we accept all the reports as one, or shall we hold the Secretary's report for discussion? There are some recommendations as to changing the Constitution in that. You cannot accept all of the reports at one time if that is to be considered. Will you discuss that at this time and meeting, or shall we defer it to the next session or refer it to a committee? What is your pleasure?

Mrs. White: I move the Secretary's report be referred to a committee.  
(Motion carried.)

The President: We will refer the Secretary's report to a committee. Will some one move to accept the rest of the reports?

Mrs. White: I move they be accepted as read.  
(Motion carried.)

The President: They are accepted. Is there any new business to come before the session? If not, this meeting will be adjourned, to meet Thursday afternoon, in the Red Room of the Bellevue Hotel. I hope we will have a quorum to listen to the papers. There are four other good papers, and we also have the election of officers at that meeting. It will be quite important that we have enough present who will remain, and that we will not dwindle down to a mere handful, as we have done to-day. We will adjourn until Thursday.

(To be continued.)

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